



485D Route 1 South, Suite 210
Iselin, NJ 08830
Phone (732) 877-1100 | Fax (732) 877-1101

2017 Annual Conference & Exhibition Call for Presentations

The Home Care & Hospice Association of New Jersey invites those interested in contributing to the future of home care and hospice to submit proposals for educational presentations for our Annual Conference, scheduled for June 22-23, 2017 at the Stockton Seaview Hotel & Golf Club in Galloway, NJ.

Share your expertise with the home care and hospice industry!

About the Conference

The Home Care & Hospice Association of New Jersey's Annual Conference and Exhibition offers timely educational programs, networking and exhibit opportunities that will help participants embrace current challenges and succeed in their roles. The Home Care & Hospice Association of NJ's Annual Conference consists of two days of concurrent sessions that are 60 minutes in duration.

Over 200 professionals, including top leadership, from more than one hundred agencies attend the conference.

Specifics:

The Home Care & Hospice Association of New Jersey is seeking proposals for concurrent workshop sessions that will focus on relevant topics and innovative approaches for home health agencies, hospices and health care service firms. When designing your program, please be sure to incorporate time for Q&A within the 60 minute time frame.

How do you benefit?

If your presentation is selected:

- You will contribute to the advancement of your profession and the home care and/or hospice industry;
- You will gain visibility and recognition as a leader;
- You will receive a complimentary admission to sessions and all meals on the day of their presentation.

SEND COMPLETED FORMS TO:

Karen Barish, RN, BSN
Director of Professional Development & Support
karen@homecarenj.org

Home Care & Hospice Association of NJ
485D Route 1 South, Suite 210
Iselin, NJ 08830
Phone 732-877-1100 · Fax 732-877-1101

All submissions must include:

- Presentation Information (p.2-4)
- Program Planning Table Addendum
- Presenter(s) Contact Information (p. 6)
- Biographical & Conflict of Interest Form
- Continuing Education Checklist (p.7)
- Speaker(s) CV or Resume

If applicable to the presentation please also include:

- * Bibliography/ Resource List for PT (p.9)
- * *Social Work Credit Content (p.10-12)
- * *Social Work References (p.12)

**PROPOSALS DUE
MARCH 15, 2017**



The Catalyst for Excellence in Home Care & Hospice

The conference selection committee is searching for presentations that will provide innovative and progressive education on the following topics. Have a different topic in mind? Feel free to submit other suggestions... we'd like to hear more about it!

- Value Based Purchasing – Quality is #1
- QAPI: Every Agency Should Focus on Quality
- Behavioral Health Challenges in Home Care
- NJ's Short Length of Stay for Hospice
- Pre-Claim Review – How to Prepare
- Sales, Marketing & Business Development
- Impact of Cultural Diversity - Culturally Competent Care
- Federal Updates from Washington, D.C.
- Staff Development & Enrichment for Retention
- Clinical Case Management- What Was Once Old Needs to Be New Again
- Population Health- The Home Care Model Shift?
- Building a Resilient Workforce
- Hospice Benchmarking-Using Systems Data
- New HHA CoPs- Patient Engagement & Coordination
- Therapy Service Trends- PT/OT/ST Successful Utilization in a Changing PPS World
- Improving Patient Satisfaction- Key Components for All Agency Types
- Innovative Technology Trends
- Are You Using Social Media to Your Advantage
- Private Duty Business- Positioning to be a Bigger Part of the Healthcare Team
- Medicaid Managed Care Updates
- Clinical Hospice Topics
- Leadership Development
- ACO Development & Evolution in NJ
- Bundled Payments- Is it Working? Emerging Models in our Future
- CJR- What We've Learned
- Billing & Collections- Hot Buttons
- Compassion Fatigue in Home Care & Hospice
- How to Prepare for Value Based Purchasing in a Medicaid World
- Inspiration...Success...Making a Difference
- Emergency Preparedness is Everyone's Responsibility
- The Trump Administration- Where is Healthcare Going
- Workforce Recruitment Trends
- Hospice Medicare Audit Results
- Compassionate Conversations in Hospice & Palliative Care
- HCSF- How to Diversify Your Business Line to Remain Competitive
- Improving Patient-Clinician Communication in a High Tech World
- Improve Your STAR Ratings
- VBP- Take a Deep Dive into Your Data
- Managed Medicare- Bundled Payments- ACOs... What will the Payment Model Look Like?
- Clinical Home Health Topics



The Catalyst for Excellence in Home Care & Hospice

Presentation Information- Part 1

Presentation Title: _____

Preferred Date of Presentation: Thursday June 22 Friday June 23

Program format: Lecture/ Informational Participatory/ Interactive
 Other (describe) _____

Has the proposed program been presented previously? Yes No

Audience Experience Level: Beginner Intermediate Advanced All

Applicable for: Home Health Hospice Health Care Service Firms
(check all that apply)

Educational Track: Clinical Management Financial Business Development
(check all that apply)

Continuing Education Credit- *Is the presentation applicable for: (check all that apply)*
 Nursing Physical Therapy* Social Work** Accounting (CPE)

Audio/ Visual Requirements

The following will be provided for each program:

- A laptop computer
- LCD projector
- Podium & stationary microphone

Please check any additional equipment required for your presentation:

- Lavalier microphone
 Other (additional required equipment must be reserved – please list below)

Will you be using a power point presentation? Yes No

Will you need internet access during your presentation? Yes No

Will your presentation include additional handout materials? Yes No



The Catalyst for Excellence in Home Care & Hospice

Presentation Information- Part 2

Speaker Introduction

Please provide a description, up to 250 words, that you would like read for the introduction of your presentation. Please attach additional pages if necessary.

Reference

Please list reference information, if applicable, for an organization that you have previously presented to:

Organization Name: _____

Presentation Title: _____

Date of Presentation: _____

Contact: _____

Phone: _____

Email: _____

Address/ City/ State/ Zip: _____



The Catalyst for Excellence in Home Care & Hospice

Presentation Abstract *(Please type)* *Required Fields

Presentation Title * : _____

Name of Presenter(s) * : _____

Purpose *

In 1-2 sentences please identify the activity's purpose.

Description *

Please provide a description of your presentation in 100 words or less. Indicate how the course is appropriate for the audience and how this program will benefit home care and/or hospice professionals. Please Note: This description will be used in marketing materials.

Benefit:

Briefly describe how this program will benefit home care and/or hospice professionals.

Measurable Behavior Objective

Utilize these verbs to complete the continuing education Program Planning Table Addendum

Knowledge

Cite
Count
Define
Draw
Identify
Indicate
List
Name
Point
Read
Recite
Recognize
Record
Relate
Repeat
Select
State
Tabulate
Tell
Trace
Write

Analysis

Analyze
Appraise
Contrast
Criticize
Debate
Detect
Diagram
Differentiate
Distinguish
Experiment
Infer
Inspect
Inventory
Question
Separate
Summarize

Comprehension

Associate
Classify
Compare
Compute
Contrast
Describe
Differentiate
Discuss
Distinguish
Explain
Estimate
Express
Extrapolate
Interpret
Interpolate
Locate
Predict
Report
Restate
Review
Translate

Synthesis

Arrange
Assemble
Collect
Compose
Construct
Create
Design
Detect
Formulate
Generalize
Integrate
Manage
Organize
Plan
Prepare
Produce
Propose

Evaluation

Appraise
Assess
Choose
Critique
Determine
Estimate
Evaluate grade judge
Measure
Rank
Rate
Recommend
Revise
Score
Select
Test

Application

Apply
Calculate
Complete
Demonstrate
Dramatize
Employ
Examine
Illustrate
Interpret
Locate
Operate
Order
Predict
Practice
Relate
Report
Restate
Review
Schedule
Solve
Translate
Use
Utilize



The Catalyst for Excellence in Home Care & Hospice

Contact Information *Required Fields

Presenter and Primary Contact Person:

Full Name: *(include credentials *)* _____

Title * : _____

Organization * : _____

Address * : _____

City/ State/ Zip: _____

Email Address * : _____

Business Phone * : _____ Cell Phone * : _____

Business Fax: _____ Personal Fax: _____

Home Care & Hospice Association of NJ Member: Yes No

Co-presenter (if applicable):

Full Name: *(include credentials *)* _____

Title * : _____

Organization * : _____

Address * : _____

City/ State/ Zip: _____

Email Address * : _____

Business Phone: _____ Cell Phone * : _____

Business Fax: _____ Personal Fax: _____

Home Care & Hospice Association of NJ Member: Yes No



The Catalyst for Excellence in Home Care & Hospice

Continuing Education Requirements:

For any presentation that may qualify for continuing education credit please attach a detailed description of your program for contact hour submission. Refer to the qualifications listed below for each discipline. Integrate the qualification listed below into your program description for all applicable disciplines. Attach additional pages if necessary. **Please check all that are applicable:**

THIS PROGRAM DOES NOT QUALIFY FOR ANY CONTINUING EDUCATION CREDIT

THIS PROGRAM QUALIFIES FOR NURSING CONTINUING EDUCATION CREDIT

The NJ State Nurses Association requires that continuing education programs indicate if the program is Informational: Designed to give or present information or Participatory: Designed to build on information by having the learner participate actively in the learning process. Nursing programs are designed to address issues or problems related to nursing, general professional issues, specific practice problems, or issues related to future trends in practice. The CE program's purpose needs to describe how this activity will enrich the nurse's contribution to quality health care and his or her pursuit of professional career goals. Activities that assist the participant to acquire, maintain, and /or increase the level of competence for basic skills or to fulfill employer expectations are considered in-services and are NOT eligible for continuing education contact hour credit.

THIS PROGRAM QUALIFIES FOR *PHYSICAL THERAPY CONTINUING EDUCATION CREDIT

The NJ State Board of Physical Therapy Examiners requires that continuing education programs must be related to the practice of physical therapy or with the professional responsibilities or ethical obligations of licensees. Topics include: (1) Patient/client management; (2) Appropriate standard of physical therapy care; (3) Patient safety; (4) Application of new technology to physical therapy practice; (5) Patient communication; (6) Promotion of ethical practices; (7) Knowledge of the changing health care system; (8) Clinical instructor credentialing; (9) Physical therapy practice management, administration and professional issues. **Sponsors must reference lists which include at least five citations in the past five years from reputable, peer-review (juried) journals which support the content of the course. Note: Use APA or AMA style and be consistent. Citations should be attainable by anyone reading the list. Use form on the following page to complete this requirement.**

THIS PROGRAM QUALIFIES FOR *SOCIAL WORK CONTINUING EDUCATION CREDIT

The NJ State Board of Social Work Examiners requires that the program is directly related to social work practice and includes at least one of the following content areas. Please be sure your description includes justification for these areas. (A) Theories and concepts of human behavior and the social environment; (B) Social work practice, knowledge and skills; (C) Social Work Research, program evaluation, or practice evaluation; (D) Management/administration/social policy; or (E) Social Work Ethics. **A narrative course description is preferred by the SW Board indicating why it is relevant for Social Work practice. Use forms on pages 9-11 to complete this requirement.**

THIS PROGRAM QUALIFIES FOR ACCOUNTING CONTINUING PROFESSIONAL EDUCATION CREDIT

The NJ State Board of Accountancy requires that continuing education programs broaden, deepen, or increase professional knowledge or technical skills. Qualifying technical subject areas are limited to: Accounting; Auditing, including, but not limited to, Review, Compilation, and Attest Standards; Business Law; Computer Science; Economics; Finance; Management Advisory Services; Mathematics, Statistics, etc.; SEC Practice; Taxation; Professional Ethics; and Specialized Areas of Industry as it pertains to one of these technical areas. Additional qualifying subjects may include certain Personal Development and Practice Management courses relating to practitioner personal skills- public speaking, writing, leadership and organizational management. **Exclusions: studies directly associated with the development of the licensee's practice or the marketing of services shall not be accepted toward New Jersey's requirement for CPE credit.**



The Catalyst for Excellence in Home Care & Hospice

For Physical Therapy Continuing Education Only:

Please provide a bibliography/reference/resource list with at least five citations from reputable peer reviewed journals published within the past five years that support the content of the proposed presentation. Attach additional pages if necessary.

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____



The Catalyst for Excellence in Home Care & Hospice

For Social Work Continuing Education Only:

Social Work continuing education approval requires submission of all program and course information at least 120 days in advance of the scheduled presentation date.

Indicate the type of credits you are requesting:

- Clinical Non-Clinical Ethics Social and Cultural Competency

Skills level targeted by this program: Beginner Intermediate Advanced

If seeking **clinical** credits, describe course **clinical** content (be specific) and identify actual instruction hours related to it: *(please use additional pages if necessary)*

If seeking **ethics** credits, describe course **ethical** content (be specific) and identify actual instruction hours related to it: *(please use additional pages if necessary)*
